



**Women in the Arts Financial Report for National Women's Music Festival**

2/1/2012

	Year Ending 2011	2012 Budget	
<b>Support and Revenue</b>			<b>Support and Revenue - *Forecast</b>
Contributions	\$ 11,109.00	\$ 12,000.00	*
Special Events	\$ 2,215.00	\$ 8,000.00	
Program Revenue			
Ticket Sales	\$ 35,149.00	\$ 87,500.00	ie: 300 ticket sales.Goal 450+
Live Auction	\$ 17,747.00	\$ 15,000.00	*
Artist Breakfast	\$ 7,198.00	\$ 7,000.00	*
Marketplace	\$ 6,129.00	\$ 6,000.00	*
Other Revenues	\$ 4,622.00		
Loan	\$ 21,000.00	\$ -	
<b>Total Revenue</b>	<b>\$ 105,169.00</b>	<b>\$ 135,500.00</b>	
<b>Expenses</b>			
Program Services			
Performer & Technical Personnel	\$ 32,737.00	\$ 49,050.00	
Equipment	\$ 8,021.00	\$ 16,053.00	
Facilities	\$ 28,834.00	\$ 38,500.00	
Travel	\$ 4,000.00	\$ 13,590.00	
Advertising & Graphics	\$ 8,123.00	\$ 4,161.00	
General Administrative	\$ 1,184.00	\$ 1,895.00	
Fundraising	\$ 4,188.00	\$ 3,000.00	
Fees and Licenses	\$ 1,062.00	\$ 1,145.00	
Producer	\$ 6,000.00	\$ 1,500.00	
Liability and Interest	\$ 21,595.00	\$ -	Paid off January 2012 From Ticket Sales Dec 2011
<b>Total Expenses</b>	<b>\$ 115,744.00</b>	<b>\$ 128,894.00</b>	
<b>Operating Expense at end of Year</b>	<b>\$ (10,575.00)</b>	<b>\$ 6,606.00</b>	